1985

ANNUAL SUMMARY

2128 PG
A8720-2A

POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K_2O)

OCTOBER-DECEMBER

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1985	1984	Change %	1985	1984	Change %	1985	1984	Change %
Beginning Inventory	1,675,980	1,226,608	+36.6%	361,307	334,333	+ 8.1%	2,037,287	1,560,941	+30.5%
(+) Production	2,010,577	2,270,880	-11.5%	278,883	392,518	-29.0%	2,289,460	2,663,398	-14.0%
(-) Ending Inventory	1,946,547	1,700,814	+14.4%	357,080	349,310	+ 2.2%	2,303,627	2,050,124	+12.4%
(=) Total Disappearance	1,740,010	1,796,674	- 3.2%	283,110	377,541	-25.0%	2,023,120	2,174,215	- 6.9%
(-) Exports	454,757	577,694	-21.3%	104,810	124,723	-16.0%	559,567	702,417	-20.3%
(=) Disappearance-Canada & United States	1,285,253	1,218,980	+ 5.4%	178,300	252,818	-29.5%	1,463,553	1,471,798	- 0.6%

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. & CANADIAN PRODUCERS
OCTOBER-DECEMBER QUARTER 1985 AND 1984

	PRODUCTION K_2O		ENDING INVENTORY K_2O DEC 31		DISAPPEARANCE K_2O	
	1985 OCT-DEC	1984	1985	1984	1985 OCT-DEC	1984
Spec. Std. Muriate	55,822	58,495	43,035	18,448	49,801	72,191
Standard Muriate -	596,440	822,222	723,539	468,266	352,980	701,930
Chemical Muriate	19,251	28,960	13,442	5,690	12,884	28,091
Coarse Muriate	612,989	780,644	590,273	724,584	707,595	593,207
Granular Muriate	740,183	665,282	682,791	577,791	618,641	519,980
Soluble Muriate	199,750	234,033	156,467	161,160	221,300	176,129
Sulphates	65,025	73,762	94,080	94,185	59,919	82,687
Total	2,289,460	2,663,398	2,303,627	2,050,124	2,023,120	2,174,215

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1985 OCT-DEC	1984	1985 OCT-DEC	1984	1985 OCT-DEC	1984	1985 OCT-DEC	1984	1985 OCT-DEC	1984
Spec. Std. Muriate	2,598	1,186	47,408	52,854	-	-	-	-	50,006	54,040
Standard Muriate	101,559	134,369	250,799	458,912	46,319	44,840	1,187	2,065	399,864	640,186
Chemical Muriate	-	-	-	-	14,747	26,771	589	277	15,336	27,048
Coarse Muriate	611,353	555,722	40,166	61,381	-	-	-	-	651,519	617,103
Granular Muriate	411,607	435,465	144,500	70,469	-	-	-	-	556,107	505,934
Soluble Muriate	86,981	96,367	31,142	18,449	46,000	41,906	27,529	19,967	191,652	176,689
Sulphates	36,466	60,939	16,247	17,785	658	943	-	258	53,371	79,925
Total	1,250,564	1,284,048	530,262	679,850	107,724	114,460	29,305	22,567	1,917,855	2,100,925

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
OCTOBER-DECEMBER QUARTER 1985 AND 1984

	PRODUCTION K_2O		ENDING INVENTORY K_2O DEC 31		DISAPPEARANCE K_2O	
	1985 OCT-DEC	1984	1985	1984	1985 OCT-DEC	1984
Spec. Std. Muriate	55,822	58,495	43,035	18,448	49,801	72,191
Standard Muriate	466,307	697,064	565,133	368,292	252,734	576,518
Chemical Muriate	14,392	23,197	10,188	2,886	7,545	23,190
Coarse Muriate	588,184	715,090	556,379	669,254	663,083	540,866
Granular Muriate	694,504	555,819	625,440	485,793	550,782	419,110
Soluble Muriate	191,368	221,215	146,372	156,141	216,065	164,799
Total	2,010,577	2,270,880	1,946,547	1,700,814	1,740,010	1,796,674

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1985 OCT-DEC	1984	1985 OCT-DEC	1984	1985 OCT-DEC	1984	1985 OCT-DEC	1984	1985 OCT-DEC	1984
Spec. Std. Muriate	2,598	1,186	47,408	52,854	-	-	-	-	50,006	54,040
Standard Muriate	84,605	93,323	205,251	406,295	8,950	16,772	-	177	298,806	516,567
Chemical Muriate	-	-	-	-	9,756	21,869	240	277	9,996	22,146
Coarse Muriate	584,526	526,607	26,399	35,989	-	-	-	-	610,925	562,596
Granular Muriate	372,812	365,324	116,862	44,065	-	-	-	-	489,674	409,389
Soluble Muriate	85,714	93,976	31,142	18,070	42,105	33,370	27,455	19,967	186,416	165,383
Total	1,130,255	1,080,416	427,062	557,273	60,811	72,011	27,695	20,421	1,645,823	1,730,121

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
OCTOBER-DECEMBER QUARTER 1985 AND 1984

	PRODUCTION K_2O		ENDING INVENTORY K_2O DEC 31		DISAPPEARANCE K_2O	
	1985 OCT-DEC	1984	1985	1984	1985 OCT-DEC	1984
Standard Muriate	130,133	125,158	158,406	99,974	100,246	125,412
Chemical Muriate	4,859	5,763	3,254	2,804	5,339	4,901
Coarse Muriate	24,805	65,554	33,894	55,330	44,512	52,341
Granular Muriate	45,679	109,463	57,351	91,998	67,859	100,870
Soluble Muriate	8,382	12,818	10,095	5,019	5,235	11,330
Sulphates	65,025	73,762	94,080	94,185	59,919	82,687
Total	278,883	392,518	357,080	349,310	283,110	377,541

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1985 OCT-DEC	1984	1985 OCT-DEC	1984	1985 OCT-DEC	1984	1985 OCT-DEC	1984	1985 OCT-DEC	1984
Standard Muriate	16,954	41,046	45,548	52,617	37,369	28,068	1,188	1,888	101,059	123,619
Chemical Muriate	-	-	-	-	4,991	4,902	348	-	5,339	4,902
Coarse Muriate	26,827	29,115	13,767	25,392	-	-	-	-	40,594	54,507
Granular Muriate	38,795	70,141	27,638	26,404	-	-	-	-	66,433	96,545
Soluble Muriate	1,267	2,391	-	379	3,895	8,536	74	-	5,236	11,306
Sulphates	36,466	60,939	16,247	17,785	658	943	-	258	53,371	79,925
Total	120,309	203,632	103,200	122,577	46,913	42,449	1,610	2,146	272,032	370,804

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS - DOMESTIC POTASH SALES
(Short Tons K_2O)

CALENDAR 1985

AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Alabama	13,825	11,711	30,555	13,101	3,073	72,265
Alaska	0	0	239	0	0	239
Arizona	58	0	239	15	118	430
Arkansas	17	7,261	47,748	4,606	778	60,410
California	19,818	10,300	8,431	3,810	13,924	56,283
Colorado	2,074	81	4,909	777	1,334	9,175
Connecticut	0	2,328	2,940	340	593	6,201
Delaware	0	242	16,672	397	760	18,071
Florida	62,247	16,413	8,972	7,082	31,567	126,281
Georgia	40,096	14,185	74,292	26,669	16,522	171,764
Hawaii	1,196	5,624	5,855	2,219	54	14,948
Idaho	2,839	4,830	17,830	856	346	26,701
Illinois	28,754	546,654	86,084	68,172	1,865	731,529
Indiana	11,637	330,674	41,536	54,599	2,081	440,527
Iowa	26,255	228,476	106,166	79,599	883	441,379
Kansas	2,242	4,189	20,782	4,508	1,568	33,289
Kentucky	3,182	84,550	48,279	2,575	7,237	145,823
Louisiana	1,800	14,095	37,246	6,414	169	59,724
Maine	670	184	6,609	137	900	8,500
Maryland	2,528	1,973	18,688	6,561	977	30,727
Massachusetts	0	0	2,404	1,089	235	3,728
Michigan	2,950	160,814	36,412	2,462	1,936	204,574
Minnesota	2,279	109,246	256,660	15,291	2,848	386,324
Mississippi	12,675	7,055	6,856	8,203	496	35,285
Missouri	19,026	38,513	174,906	23,019	779	256,243
Montana	43	655	9,527	936	66	11,227
Nebraska	1,360	3,899	16,067	8,863	5,363	35,552
New Hampshire	0	0	795	0	51	846
New Jersey	0	1,591	4,738	1,441	946	8,716
New Mexico	830	63	8,107	47	3,490	12,537
New York	4,898	35,684	44,354	3,808	2,097	90,841
North Carolina	11,627	25,270	72,825	14,320	5,835	129,877
North Dakota	361	5,142	16,215	430	0	22,148
Ohio	12,348	291,376	120,559	10,793	4,774	439,850
Oklahoma	893	5,457	17,414	579	711	25,054
Oregon	933	3,704	20,540	575	1,378	27,130
Pennsylvania	4,334	10,137	46,536	5,724	2,734	69,465
Rhode Island	0	460	1,037	754	182	2,433
South Carolina	12,856	7,489	42,813	4,534	5,607	73,299
South Dakota	0	3,897	6,310	1,732	70	12,009
Tennessee	2,731	20,925	118,590	10,605	1,884	154,735
Texas	28,548	21,012	80,464	9,225	10,359	149,608
Utah	14,533	190	1,046	124	81	15,974
Vermont	0	134	4,283	774	353	5,544
Virginia	8,277	6,787	42,667	10,016	1,739	69,486
Washington	8,667	6,191	24,554	2,002	1,284	42,698
West Virginia	0	1,955	2,960	498	0	5,413
Wisconsin	11,256	224,776	71,757	11,447	3,199	322,435
Wyoming	748	320	758	159	427	2,412
TOTAL U.S.:	381,411	2,276,512	1,836,226	431,887	143,673	5,069,709
CANADA						
Alberta	228	1,891	25,088	3,267	36	30,510
British Columbia	(35)	751	6,214	68	435	7,433
Manitoba	0	5,008	16,261	1,797	5	23,071
New Brunswick	0	0	6,356	0	523	6,879
Newfoundland	411	0	0	0	(84)	327
Nova Scotia	0	(122)	5,472	0	64	5,414
Ontario	195	165,168	67,512	2,697	7,282	242,854
Pr.Edw.Isle	27	379	8,722	0	283	9,411
Quebec	18,328	28,069	73,953	3,693	5,389	129,432
Saskatchewan	0	978	9,673	98	0	10,749
TOTAL CAN:	19,154	202,122	219,251	11,620	13,933	466,080
EXPORT SALES:	1,666,843	158,270	532,521	116,328	80,335	2,554,297
TOTAL AG SALES..	2,067,408	2,636,904	2,587,998	559,835	237,941	8,090,086

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS - EXPORT POTASH SALES
(Short Tons K_2O)

CALENDAR 1985

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Argentina	1,389	0	0	0	360	1,749
Australia	9,160	23,601	80,404	0	5,498	118,663
Bangladesh	31,748	0	0	0	0	31,748
Brazil	129,156	34,255	316,636	0	848	480,895
Chile	26,711	0	0	0	7,176	33,887
China	116,492	0	0	0	0	116,492
Columbia	19,146	4,216	3,755	0	3,559	30,676
Costa Rica	12,670	1,419	5,695	0	4,312	24,096
Denmark	22,117	0	0	0	0	22,117
Dom. Republic	0	0	12,446	0	1,448	13,894
Ecuador	2,182	0	5,819	0	855	8,856
France	51,677	0	0	0	0	51,677
Guatemala	2,734	0	672	0	0	3,406
Haiti	0	0	666	0	0	666
Honduras	(37,202)	0	0	0	0	(37,202)
India	347,920	0	0	10,000	0	357,920
Indonesia	115,375	0	0	0	0	115,375
Ireland	0	0	7,552	0	0	7,552
Jamaica	0	3,818	0	0	0	3,818
Japan	165,662	75,872	38,344	106,294	30,958	417,130
Korea	199,312	0	0	0	4,856	204,168
Malaysia	139,823	0	0	0	2,942	142,765
Martinique	0	0	4,433	0	764	5,197
Mexico	59,137	0	14,011	34	15,762	88,944
New Zealand	85,881	5,714	4,038	0	0	95,633
Panama	0	0	976	0	118	1,094
Peru	9,636	0	0	0	254	9,890
Philippines	24,708	0	0	0	110	24,818
Puerto Rico	0	8,521	0	0	349	8,870
South Africa	15,417	0	12,392	0	49	27,858
Sri Lanka	38,140	0	0	0	0	38,140
Switzerland	34,458	0	21,130	0	0	55,588
Taiwan	43,394	0	0	0	117	43,511
United Kingdom	0	854	0	0	0	854
Venezuela	0	0	3,552	0	0	3,552
TOTAL AG:	1,666,843	158,270	532,521	116,328	80,335	2,554,297
NON-AGRICULTURAL						
Brazil	0	-	-	0	492	492
Costa Rica	0	-	-	0	492	492
Guatemala	0	-	-	0	737	737
Italy	0	-	-	10,304	0	10,304
Jamaica	0	-	-	10,012	0	10,012
Japan	756	-	-	64,319	0	65,075
Korea	0	-	-	6,099	0	6,099
Malaysia	725	-	-	0	0	725
Mexico	5,437	-	-	434	0	5,871
Sri Lanka	10,065	-	-	0	0	10,065
Sweden	695	-	-	0	0	695
United Kingdom	502	-	-	0	0	502
TOTAL NON-AG:	18,180	-	-	91,168	1,721	111,069
TOTAL EXPORTS	1,685,023	158,270	532,521	207,496	82,056	2,665,366

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS - DOMESTIC POTASH SALES
(Short Tons K_2O)

CALENDAR 1985

NON-AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Alabama	6,247	-	-	63,765	68	70,080
Arizona	90	-	-	0	34	124
Arkansas	17	-	-	574	92	683
California	8,688	-	-	217	848	9,753
Colorado	7,701	-	-	27	37	7,765
Connecticut	127	-	-	4	0	131
Delaware	36,891	-	-	0	36	36,927
Florida	2,805	-	-	26	1,458	4,289
Georgia	1,503	-	-	0	691	2,194
Idaho	45	-	-	0	11	56
Illinois	24,482	-	-	151	0	24,633
Indiana	320	-	-	14	60	394
Iowa	463	-	-	26	12	501
Kansas	1,657	-	-	396	134	2,187
Kentucky	25	-	-	351	0	376
Louisiana	987	-	-	605	0	1,592
Maine	437	-	-	0	22	459
Maryland	91	-	-	0	102	193
Massachusetts	552	-	-	0	94	646
Michigan	202	-	-	1,347	106	1,655
Minnesota	25	-	-	0	344	369
Mississippi	30,212	-	-	1,062	12	31,286
Missouri	2,745	-	-	108	764	3,617
Montana	78	-	-	0	0	78
Nebraska	62	-	-	0	447	509
Nevada	0	-	-	0	65	65
New Hampshire	27	-	-	0	0	27
New Jersey	14,468	-	-	133	5	14,606
New Mexico	18,522	-	-	19,692	6	38,220
New York	818	-	-	310	262	1,390
North Carolina	28	-	-	0	146	174
North Dakota	423	-	-	0	0	423
Ohio	10,265	-	-	54,623	62	64,950
Oklahoma	9,564	-	-	374	99	10,037
Oregon	1,462	-	-	13	109	1,584
Pennsylvania	1,402	-	-	1,145	128	2,675
Rhode Island	101	-	-	0	0	101
South Carolina	54	-	-	75	55	184
Tennessee	170	-	-	281	200	651
Texas	41,554	-	-	5,630	213	47,397
Utah	13,016	-	-	67	12	13,095
Vermont	0	-	-	0	15	15
Virginia	181	-	-	7	32	220
Washington	2,597	-	-	148	62	2,807
West Virginia	0	-	-	662	0	662
Wisconsin	225	-	-	0	312	537
Wyoming	680	-	-	6	23	709
TOTAL U.S.:	242,009	-	-	151,839	7,178	401,026
CANADA						
Alberta	5,973	-	-	866	17	6,856
British Columbia	0	-	-	0	34	34
New Brunswick	0	-	-	0	84	84
Newfoundland	460	-	-	0	84	544
Ontario	4,185	-	-	4,349	510	9,044
Pr.Edw.Isle	0	-	-	0	41	41
Quebec	194	-	-	0	0	194
Saskatchewan	7,600	-	-	2,645	0	10,245
TOTAL CAN:	18,412	-	-	7,860	770	27,042
EXPORT SALES:	18,180	0	0	91,168	1,721	111,069
TOTAL NON-AG ...	278,601	0	0	250,867	9,669	539,137
GRAND TOTAL:	2,346,009	2,636,904	2,587,998	810,702	247,610	8,629,223

POTASH & PHOSPHATE INSTITUTE

CANADIAN PRODUCERS - DOMESTIC POTASH SALES
(Short Tons K_2O)

CALENDAR 1985

AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	TOTAL
Alabama	11,528	10,438	24,553	13,101	59,620
Alaska	0	0	239	0	239
Arizona	0	0	0	15	15
Arkansas	0	5,670	33,840	4,543	44,053
California	1,006	71	2,213	3,810	7,100
Colorado	509	0	440	463	1,412
Connecticut	0	2,328	2,880	340	5,548
Delaware	0	242	16,672	397	17,311
Florida	61,333	16,413	5,781	7,082	90,609
Georgia	36,297	14,158	71,809	26,565	148,829
Hawaii	0	5,024	0	2,219	7,243
Idaho	0	1,092	6,685	856	8,633
Illinois	28,754	504,791	84,143	68,172	685,860
Indiana	11,637	328,854	41,536	54,599	436,626
Iowa	25,981	225,017	102,745	79,599	433,342
Kansas	0	70	2,675	4,090	6,835
Kentucky	3,139	84,412	47,890	2,575	138,016
Louisiana	0	4,601	20,091	5,521	30,213
Maine	670	184	6,609	137	7,600
Maryland	2,528	1,973	18,646	6,561	29,708
Massachusetts	0	0	2,404	996	3,400
Michigan	2,896	160,747	36,048	2,462	202,153
Minnesota	2,233	108,087	222,831	15,291	348,442
Mississippi	0	6,784	5,454	8,203	20,441
Missouri	2,728	30,894	129,560	22,299	185,481
Montana	43	640	9,385	936	11,004
Nebraska	45	3,645	8,804	8,668	21,162
New Hampshire	0	0	795	0	795
New Jersey	0	1,496	4,738	1,441	7,675
New York	4,898	35,684	41,346	3,808	85,736
North Carolina	11,627	25,270	72,765	14,320	123,982
North Dakota	361	5,142	16,199	430	22,132
Ohio	12,330	290,206	120,619	10,780	433,935
Oklahoma	0	3,263	2,098	89	5,450
Oregon	38	2,797	13,578	575	16,988
Pennsylvania	4,247	10,015	45,668	5,724	65,654
Rhode Island	0	460	1,037	754	2,251
South Carolina	12,840	7,489	42,515	4,534	67,378
South Dakota	0	3,897	6,247	1,732	11,876
Tennessee	1,820	20,896	113,921	10,591	147,228
Texas	0	0	(565)	554	(11)
Utah	13,468	19	125	124	13,736
Vermont	0	134	4,283	774	5,191
Virginia	8,277	6,787	42,638	10,016	67,718
Washington	5,761	6,072	23,630	2,002	37,465
West Virginia	0	1,955	2,960	498	5,413
Wisconsin	11,110	216,546	69,150	11,447	308,253
Wyoming	644	243	388	159	1,434
TOTAL U.S.:	278,748	2,154,506	1,528,068	419,852	4,381,174
CANADA					
Alberta	228	1,891	25,031	3,267	30,417
British Columbia	(35)	751	6,214	68	6,998
Manitoba	0	5,008	16,261	1,797	23,066
New Brunswick	0	0	6,356	0	6,356
Newfoundland	411	0	0	0	411
Nova Scotia	0	(122)	5,472	0	5,350
Ontario	195	165,168	67,512	2,697	235,572
Pr.Edw.Isle	27	379	8,722	0	9,128
Quebec	18,328	28,069	73,953	3,693	124,043
Saskatchewan	0	978	9,519	98	10,595
TOTAL CAN:	19,154	202,122	219,040	11,620	451,936
EXPORT SALES:	1,417,235	116,111	372,719	116,328	2,022,393
TOTAL AG SALES..	1,715,137	2,472,739	2,119,827	547,800	6,855,503

2128/86
A8720-2A

POTASH & PHOSPHATE INSTITUTE

CALENDAR YEAR POTASH REPORT SUMMARY

(Short Tons K_2O)

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1985	1984	Change %	1985	1984	Change %	1985	1984	Change %
Beginning Inventory	1,700,814	949,646	+79.1%	349,310	434,338	-19.6%	2,050,124	1,383,984	+48.1%
(+) Production	7,315,540	8,541,332	-14.4%	1,371,805	1,695,852	-19.1%	8,687,345	10,237,184	-15.1%
(-) Ending Inventory	1,946,547	1,700,814	+14.4%	357,080	349,310	+ 2.2%	2,303,627	2,050,124	+12.4%
(=) Total Disappearance	7,069,807	7,790,164	- 9.2%	1,364,035	1,780,880	-23.4%	8,433,842	9,571,044	-11.9%
(-) Exports	2,125,101	2,804,729	-24.2%	540,265	556,311	- 2.9%	2,665,366	3,361,040	-20.7%
(=) Disappearance-Canada & United States	4,944,706	4,985,435	- 0.8%	823,770	1,224,569	-32.7%	5,768,476	6,210,004	- 7.1%

POTASH & PHOSPHATE INSTITUTE

REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES

TOTAL BY U. S. & CANADIAN PRODUCERS

CALENDAR YEAR 1985 AND 1984

	PRODUCTION K_2O		ENDING INVENTORY K_2O DECEMBER 31		DISAPPEARANCE K_2O	
	1985 JANUARY-DECEMBER	1984	TOTAL 1985	TOTAL 1984	1985 JANUARY-DECEMBER	1984
Spec. Std. Muriate	216,442	239,936	43,035	18,448	191,855	265,697
Standard Muriate	2,195,689	2,843,409	723,539	468,266	1,940,416	2,730,217
Chemical Muriate	96,651	116,390	13,442	5,690	88,899	112,961
Coarse Muriate	2,423,106	3,130,197	590,273	724,584	2,557,417	2,846,278
Granular Muriate	2,717,344	2,768,703	682,791	577,791	2,612,344	2,464,351
Soluble Muriate	779,184	854,237	156,467	161,160	783,877	844,778
Sulphates	258,929	284,312	94,080	94,185	259,034	306,762
Total	8,687,345	10,237,184	2,303,627	2,050,124	8,433,842	9,571,044

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1985 JAN-DEC	1984	1985 JAN-DEC	1984	1985 JAN-DEC	1984	1985 JAN-DEC	1984	1985 JAN-DEC	1984
Spec. Std. Muriate	3,319	6,171	167,529	203,557	-	-	-	-	170,848	209,728
Standard Muriate	397,246	490,105	1,499,314	2,143,879	170,007	161,344	16,224	7,715	2,082,791	2,803,043
Chemical Muriate	-	-	-	-	90,414	103,924	1,955	1,500	92,370	105,424
Coarse Muriate	2,478,634	2,684,038	158,270	267,396	-	-	-	-	2,636,904	2,951,434
Granular Muriate	2,055,477	1,873,717	532,521	487,371	-	-	-	-	2,587,998	2,361,088
Soluble Muriate	443,507	524,731	116,328	99,191	159,699	141,964	91,168	63,566	810,702	829,452
Sulphates	157,606	204,873	80,335	85,882	7,948	4,527	1,721	983	247,610	296,265
Total	5,535,789	5,783,635	2,554,297	3,287,276	428,068	411,759	111,069	73,764	8,629,223	9,556,434

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
CALENDAR YEAR 1985 AND 1984

	PRODUCTION K_2O JANUARY-DECEMBER		ENDING INVENTORY K_2O DECEMBER 31		DISAPPEARANCE K_2O JANUARY-DECEMBER	
	1985	1984	TOTAL 1985	TOTAL 1984	1985	1984
Spec. Std. Muriate	216,442	239,936	43,035	18,448	191,855	265,697
Standard Muriate	1,667,601	2,337,742	565,133	368,292	1,470,760	2,159,536
Chemical Muriate	70,178	81,588	10,188	2,886	62,876	80,421
Coarse Muriate	2,294,672	2,869,705	556,379	669,254	2,407,547	2,567,627
Granular Muriate	2,333,835	2,197,564	625,440	485,793	2,194,188	1,907,411
Soluble Muriate	732,812	814,797	146,372	156,141	742,581	809,472
Total	7,315,540	8,541,332	1,946,547	1,700,814	7,069,807	7,790,164

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA JAN-DEC		EXPORTS JAN-DEC		U.S. & CANADA JAN-DEC		EXPORTS JAN-DEC		JAN-DEC	
	1985	1984	1985	1984	1985	1984	1985	1984	1985	1984
Spec. Std. Muriate	3,319	6,171	167,529	203,557	-	-	-	-	170,848	209,728
Standard Muriate	294,583	308,077	1,249,706	1,881,014	38,531	44,853	10,789	214	1,593,609	2,234,158
Chemical Muriate	-	-	-	-	65,085	71,834	1,259	1,035	66,344	72,869
Coarse Muriate	2,356,628	2,491,470	116,111	180,238	-	-	-	-	2,472,739	2,671,708
Granular Muriate	1,747,108	1,432,412	372,719	376,305	-	-	-	-	2,119,827	1,808,717
Soluble Muriate	431,472	508,707	116,328	98,812	130,698	122,907	90,660	63,554	769,158	793,980
Total	4,833,110	4,746,837	2,022,393	2,739,926	234,314	239,594	102,708	64,803	7,192,525	7,791,160

POTASH & PHOSPHATE INSTITUTE

CANADIAN PRODUCERS - EXPORT POTASH SALES
(Short Tons K_2O)

CALENDAR 1985

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	TOTAL
Australia	9,160	20,918	75,361	0	105,439
Bangladesh	31,748	0	0	0	31,748
Brazil	71,132	14,209	193,709	0	279,050
Chile	26,711	0	0	0	26,711
China	116,492	0	0	0	116,492
Costa Rica	11,629	1,419	1,101	0	14,149
Denmark	22,117	0	0	0	22,117
Dom. Republic	0	0	2,958	0	2,958
France	51,677	0	0	0	51,677
Guatemala	2,734	0	672	0	3,406
Honduras	(38,286)	0	0	0	(38,286)
India	334,071	0	0	10,000	344,071
Indonesia	115,375	0	0	0	115,375
Ireland	0	0	7,552	0	7,552
Jamaica	0	3,818	0	0	3,818
Japan	114,367	72,364	38,344	106,294	331,369
Korea	199,312	0	0	0	199,312
Malaysia	139,823	0	0	0	139,823
Martinique	0	0	961	0	961
Mexico	28,099	0	14,011	34	42,144
New Zealand	23,545	3,383	0	0	26,928
Panama	0	0	976	0	976
Peru	1,412	0	0	0	1,412
Philippines	24,708	0	0	0	24,708
South Africa	15,417	0	12,392	0	27,809
Sri Lanka	38,140	0	0	0	38,140
Switzerland	34,458	0	21,130	0	55,588
Taiwan	43,394	0	0	0	43,394
Venezuela	0	0	3,552	0	3,552
TOTAL AG:	1,417,235	116,111	372,719	116,328	2,022 393
		NON-AGRICULTURAL			
Italy	0	-	-	20,242	20,242
Japan	756	-	-	64,319	65,075
Korea	0	-	-	6,099	6,099
Malaysia	725	-	-	0	725
Sri Lanka	10,065	-	-	0	10,065
United Kingdom	502	-	-	0	502
TOTAL NON-AG:	12,048	-	-	90,660	102,708
TOTAL EXPORTS	1,429,283	116,111	372,719	206,988	2,125,101

POTASH & PHOSPHATE INSTITUTE

CANADIAN PRODUCERS - DOMESTIC POTASH SALES
(Short Tons K_2O)

CALENDAR 1985

NON-AGRICULTURAL UNITED STATES	STD	CSE	GRN	SOL	TOTAL
Alabama	431	-	-	63,118	63,549
Colorado	3,642	-	-	27	3,669
Delaware	30,360	-	-	0	30,360
Florida	2,036	-	-	26	2,062
Illinois	15,084	-	-	118	15,202
Indiana	283	-	-	14	297
Iowa	77	-	-	13	90
Kansas	787	-	-	0	787
Kentucky	0	-	-	270	270
Maine	437	-	-	0	437
Maryland	60	-	-	0	60
Michigan	175	-	-	1,347	1,522
Mississippi	313	-	-	1,007	1,320
Missouri	2,427	-	-	27	2,454
Montana	78	-	-	0	78
Nebraska	62	-	-	0	62
New Hampshire	27	-	-	0	27
New Jersey	14,217	-	-	108	14,325
New York	818	-	-	310	1,128
North Dakota	423	-	-	0	423
Ohio	10,120	-	-	54,549	64,669
Oregon	1,450	-	-	13	1,463
Pennsylvania	95	-	-	1,039	1,134
Tennessee	40	-	-	183	223
Texas	1,057	-	-	0	1,057
Virginia	181	-	-	7	188
West Virginia	0	-	-	662	662
Wisconsin	29	-	-	0	29
Wyoming	495	-	-	0	495
TOTAL U.S.:	85,204	-	-	122,838	208,042
CANADA					
Alberta	5,973	-	-	866	6,839
Newfoundland	460	-	-	0	460
Ontario	4,185	-	-	4,349	8,534
Quebec	194	-	-	0	194
Saskatchewan	7,600	-	-	2,645	10,245
TOTAL CAN:	18,412	-	-	7,860	26,272
EXPORT SALES:	12,048	0	0	90,660	102,708
TOTAL NON-AG ...	115,664	0	0	221,358	337,022
GRAND TOTAL	1,830,801	2,472,739	2,119,827	769,158	7,192,525

POTASH & PHOSPHATE INSTITUTE

U.S. PRODUCERS - DOMESTIC POTASH SALES
(Short Tons K_2O)

CALENDAR 1985

AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Alabama	2,297	1,273	6,002	0	3,073	12,645
Arizona	58	0	239	0	118	415
Arkansas	17	1,591	13,908	63	778	16,357
California	18,812	10,229	6,218	0	13,924	49,183
Colorado	1,565	81	4,469	314	1,334	7,763
Connecticut	0	0	60	0	593	653
Delaware	0	0	0	0	760	760
Florida	914	0	3,191	0	31,567	35,672
Georgia	3,799	27	2,483	104	16,522	22,935
Hawaii	1,196	600	5,855	0	54	7,705
Idaho	2,839	3,738	11,145	0	346	18,068
Illinois	0	41,863	1,941	0	1,865	45,669
Indiana	0	1,820	0	0	2,081	3,901
Iowa	274	3,459	3,421	0	883	8,037
Kansas	2,242	4,119	18,107	418	1,568	26,454
Kentucky	43	138	389	0	7,237	7,807
Louisiana	1,800	9,494	17,155	893	169	29,511
Maine	0	0	0	0	900	900
Maryland	0	0	42	0	977	1,019
Massachusetts	0	0	0	93	235	328
Michigan	54	67	364	0	1,936	2,421
Minnesota	46	1,159	33,829	0	2,848	37,882
Mississippi	12,675	271	1,402	0	496	14,344
Missouri	16,298	7,619	45,346	720	779	70,762
Montana	0	15	142	0	66	223
Nebraska	1,315	254	7,263	195	5,363	14,390
New Hampshire	0	0	0	0	51	51
New Jersey	0	95	0	0	946	1,041
New Mexico	830	63	8,107	47	3,490	12,537
New York	0	0	3,008	0	2,097	5,105
North Carolina	0	0	60	0	5,835	5,895
North Dakota	0	0	16	0	0	16
Ohio	18	1,170	(60)	13	4,774	5,915
Oklahoma	893	2,194	15,316	490	711	19,604
Oregon	895	907	6,962	0	1,378	10,142
Pennsylvania	87	122	868	0	2,734	3,811
Rhode Island	0	0	0	0	182	182
South Carolina	16	0	298	0	5,607	5,921
South Dakota	0	0	63	0	70	133
Tennessee	911	29	4,669	14	1,884	7,507
Texas	28,548	21,012	81,029	8,671	10,359	149,619
Utah	1,065	171	921	0	81	2,238
Vermont	0	0	0	0	353	353
Virginia	0	0	29	0	1,739	1,768
Washington	2,906	119	924	0	1,284	5,233
Wisconsin	146	8,230	2,607	0	3,199	14,182
Wyoming	104	77	370	0	427	978
TOTAL U.S.:	102,663	122,006	308,158	12,035	143,673	688,535
CANADA						
Alberta	0	0	57	0	36	93
British Columbia	0	0	0	0	435	435
Manitoba	0	0	0	0	5	5
New Brunswick	0	0	0	0	523	523
Newfoundland	0	0	0	0	(84)	(84)
Nova Scotia	0	0	0	0	64	64
Ontario	0	0	0	0	7,282	7,282
Pr.Edw.Isle	0	0	0	0	283	283
Quebec	0	0	0	0	5,389	5,389
Saskatchewan	0	0	154	0	0	154
TOTAL CAN:	0	0	211	0	13,933	14,144
EXPORT SALES:	249,608	42,159	159,802	0	80,335	531,904
TOTAL AG SALES..	352,271	164,165	468,171	12,035	237,941	1,234,583

POTASH & PHOSPHATE INSTITUTE

U.S. PRODUCERS - EXPORT POTASH SALES
(Short Tons K_2O)

CALENDAR 1985

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Argentina	1,389	0	0	0	360	1,749
Australia	0	2,683	5,043	0	5,498	13,224
Brazil	58,024	20,046	122,927	0	848	201,845
Chile	0	0	0	0	7,176	7,176
Columbia	19,146	4,216	3,755	0	3,559	30,676
Costa Rica	1,041	0	4,594	0	4,312	9,947
Dom. Republic	0	0	9,488	0	1,448	10,936
Ecuador	2,182	0	5,819	0	855	8,856
Haiti	0	0	666	0	0	666
Honduras	1,084	0	0	0	0	1,084
India	13,849	0	0	0	0	13,849
Japan	51,295	3,508	0	0	30,958	85,761
Korea	0	0	0	0	4,856	4,856
Malaysia	0	0	0	0	2,942	2,942
Martinique	0	0	3,472	0	764	4,236
Mexico	31,038	0	0	0	15,762	46,800
New Zealand	62,336	2,331	4,038	0	0	68,705
Panama	0	0	0	0	118	118
Peru	8,224	0	0	0	254	8,478
Philippines	0	0	0	0	110	110
Puerto Rico	0	8,521	0	0	349	8,870
South Africa	0	0	0	0	49	49
Taiwan	0	0	0	0	117	117
United Kingdom	0	854	0	0	0	854
TOTAL AG:	249,608	42,159	159,802	0	80,335	531,904
NON-AGRICULTURAL						
Brazil	0	-	-	0	492	492
Costa Rica	0	-	-	0	492	492
Guatemala	0	-	-	0	737	737
Jamaica	0	-	-	74	0	74
Mexico	5,437	-	-	434	0	5,871
Sweden	695	-	-	0	0	695
TOTAL NON-AG:	6,132	-	-	508	1,721	8,361
GRAND TOTAL	255,740	42,159	159,802	508	82,056	540,265

POTASH & PHOSPHATE INSTITUTE

U.S. PRODUCERS - DOMESTIC POTASH SALES
(Short Tons K_2O)

CALENDAR 1985

NON-AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Alabama	5,816	-	-	647	68	6,531
Arizona	90	-	-	0	34	124
Arkansas	17	-	-	574	92	683
California	8,688	-	-	217	848	9,753
Colorado	4,059	-	-	0	37	4,096
Connecticut	127	-	-	4	0	131
Delaware	6,531	-	-	0	36	6,567
Florida	769	-	-	0	1,458	2,227
Georgia	1,503	-	-	0	691	2,194
Idaho	45	-	-	0	11	56
Illinois	9,398	-	-	33	0	9,431
Indiana	37	-	-	0	60	97
Iowa	386	-	-	13	12	411
Kansas	870	-	-	396	134	1,400
Kentucky	25	-	-	81	0	106
Louisiana	987	-	-	605	0	1,592
Maine	0	-	-	0	22	22
Maryland	31	-	-	0	102	133
Massachusetts	552	-	-	0	94	646
Michigan	27	-	-	0	106	133
Minnesota	25	-	-	0	344	369
Mississippi	29,899	-	-	55	12	29,966
Missouri	318	-	-	81	764	1,163
Nebraska	0	-	-	0	447	447
Nevada	0	-	-	0	65	65
New Jersey	251	-	-	25	5	281
New Mexico	18,522	-	-	19,692	6	38,220
New York	0	-	-	0	262	262
North Carolina	28	-	-	0	146	174
Ohio	145	-	-	74	62	281
Oklahoma	9,564	-	-	374	99	10,037
Oregon	12	-	-	0	109	121
Pennsylvania	1,307	-	-	106	128	1,541
Rhode Island	101	-	-	0	0	101
South Carolina	54	-	-	75	55	184
Tennessee	130	-	-	98	200	428
Texas	40,497	-	-	5,630	213	46,340
Utah	13,016	-	-	67	12	13,095
Vermont	0	-	-	0	15	15
Virginia	0	-	-	0	32	32
Washington	2,597	-	-	148	62	2,807
Wisconsin	196	-	-	0	312	508
Wyoming	185	-	-	6	23	214
TOTAL U.S.:	156,805	-	-	29,001	7,178	192,984
CANADA						
Alberta	0	-	-	0	17	17
British Columbia	0	-	-	0	34	34
New Brunswick	0	-	-	0	84	84
Newfoundland	0	-	-	0	84	84
Ontario	0	-	-	0	510	510
Pr.Edw.Isle	0	-	-	0	41	41
TOTAL CAN:	0	-	-	0	770	770
EXPORT SALES:	6,132	0	0	508	1,721	8,361
TOTAL NON-AG ..	162,937	0	0	29,509	9,669	202,115
GRAND TOTAL...	515,208	164,165	468,171	41,544	247,610	1,436,698